HOMELESS RESOURCE COUNCIL OF THE SIERRAS

# HHAP Round 6 Bidders Conference

Homeless Housing, Assistance and Prevention Program — CA-515 (Placer) & CA-531 (Nevada)

**Webinar: Wednesday, June 17, 2026**
RFP Revised June 16, 2026

- **SUMMARY OF FUNDING**
- **APPLICATION COMPONENTS**
- **SCORING KEY**
- **QUESTIONS**

# SUMMARY & HOUSEKEEPING

**OVERVIEW | AVAILABLE FUNDING | PRIORITIES | KEY DATES**

# What is HHAP Round 6?

**The Homeless Housing, Assistance and Prevention (HHAP) Program Round 6 (HHAP 6)** grant funding is to reflect the state's priorities to prevent and expeditiously reduce unsheltered homelessness through homelessness prevention activities and sustain existing Interim Housing Solutions and Permanent Housing Solutions, including long-term sustainability of permanent affordable housing.

**Minor edits were made to the HHAP 6 RFP June 16th:**

- Revised the Nevada amount to be consistent throughout RFP
- Clarified survey results and included hyperlinks to surveys
- Included scoring matrix in RFP
- Removed question on plan to improve fiscal management system if none is in place.

## PERFORMANCE MEASURES

**Measure 1 –** Number of persons experiencing homelessness (split into 1a: people accessing services while homeless, and 1b: unsheltered PIT count)
**Measure 2 –** Number of persons entering the system experiencing homelessness for the first time
**Measure 3 –** Number of people exiting homelessness into permanent housing
**Measure 4 –** Length of time homeless
**Measure 5 –** Returns to homelessness
**Measure 6 –** Successful placements from street outreach

## SIMILAR APPLICATION TO HHAP 5

Application structure will feel similar for those who applied last round.

# Funding Available by CoC

## CA-515 — Placer County

Roseville / Rocklin / Placer County CoC

**$855,530.14**

*available*

One application per activity. Applying in both CoCs requires a separate application for each.

## CA-531 — Nevada County

Nevada County CoC

**$628,851.21**

*available*

One application per activity. Applying in both CoCs requires a separate application for each.

# Community-Identified Priorities

*From HRCS's regional community survey — applicants are encouraged to address these in their project narrative.*

## CA-515 Placer County

- **Rental Assistance & Housing Stabilization**
  56% of respondents
- **Permanent Supportive Housing**
  54% — ranked #1 by 38%
- **Homelessness Prevention & Diversion**
  54% of respondents
- **Emergency Shelter**
  13 votes as top priority

## CA-531 Nevada County

- **Emergency Shelter**
  68% — ranked #1 by every respondent who chose it
- **Homelessness Prevention & Diversion**
  48% of respondents
- **Rental Assistance & Housing Stabilization**
  44% of respondents

# Key Dates & Deadlines

**TODAY**

## Mandatory Bidders Conference Webinar

Wed, June 17, 2026 — 1:00 PM. At least one rep per applicant organization must attend.

**BY JUL 6**

## Application Deadline

Submit via email to coordinator@hrcscoc.org by 5:00 PM on July 6, 2026.

**ONGOING**

## Required Attachments Prepared

All 7 required attachments must be assembled in PDF format before submission.

# OVERVIEW OF APPLICATION

**APPLICATION ELEMENTS | ELIGIBLE PROJECTS | SCORING**

# Submission Requirements

Email applications to **coordinator@hrcscoc.org** — Due by 5:00 PM, July 6, 2026. All attachments must be in PDF format.

## Required Attachments (all 7 needed to meet threshold)

1. 501(c)3 designation (not required for government applicants)
2. Most recent single audit or IRS Form 990 AND Compilation Financial Statement
3. Board roster with contact info
4. Proposed project budget (staffing, fringe, supplies, rental assistance, capital, indirect, furnishings, subcontractors)
5. Budget narrative
6. Organizational budget
7. Written program policies and procedures

# Eligible Project Activities

*Choose ONE activity per application — separately for Placer and/or Nevada County.*

- **Prevention & Shelter Diversion**
- **Rapid Rehousing**
- **Permanent Supportive Housing Operations**
- **Existing Interim Housing Operations (Shelters, Navigation Centers, Transitional/Bridge Housing)**
- **Delivery of Permanent Housing — Capital (Acquisition, Renovation, Rehabilitation)**
- **Street Outreach**
- **Services Coordination**

# Application Structure

*Beyond agency info and project identification, applicants respond to a 3-part question set.*

## Part 1: Program

- Fund utilization under selected HHAP category
- How program serves homeless / at-risk clients
- Community partnerships & leveraged resources
- Institutional partnerships (jails, prisons, hospitals, etc.)
- Implementation timeline & milestones

## Part 2: Proposed Outcomes

- Annual HMIS-based performance projections
- Households & individuals to be served
- Exits to permanent housing & returns to homelessness
- How data is used to identify program gaps

## Part 3: Equity

- Lived-experience involvement in decision-making
- Lived-experience representation in leadership
- Outreach to underserved populations
- Racial & gender equity in delivery, placement, retention

# How Applications Are Scored

*Total: 250 points across four sections. Eligibility requirements are pass/fail before scoring begins.*

**A**

## Agency Capacity

Staffing & structure, Coordinated Entry participation, HMIS adherence

**30 pts**

**B**

## Population Served & Supportive Services

HHAP goals alignment, institutional partnerships, Housing First, budget clarity, collaboration

**60 pts**

**C**

## System & Project Performance

Realistic outcomes, data-driven gap analysis, plus activity-specific HMIS performance metrics

**110 pts**

**D**

## Equity Factors

Lived-experience leadership, underserved outreach, racial & gender equity

**50 pts**

*Section C scoring depends on the eligible activity selected — see next slide for activity-specific metrics.*

# Section C: Performance Metrics by Activity Type

*30 points apply regardless of activity (realistic outcomes + data use). The remaining points are activity-specific, each worth up to 40 points.*

| Activity | Key HMIS-Based Metrics (40 pts each) |
|---|---|
| PSH Operating Subsidies | % successful exits/retention • occupancy rate (HIC bed utilization) |
| Interim Housing Operating Subsidies | % successful exits (scaled by project size) • occupancy rate |
| Rapid Rehousing | Average move-in length of time • % successful exits |
| Street Outreach | % served who are unsheltered • persons served vs. proposed outcomes |
| Prevention & Diversion | Length of time in program • % successful exit destination |
| Services Coordination | % with non-cash mainstream benefits at assessment/exit |

# What You'll Be Asked Up Front

*Before the narrative questions, the application captures agency identity, capacity, and eligibility signals.*

### Agency Information

Legal/DBA name, Tax ID, UEI, contacts, funding request & minimum acceptable amount

### HMIS Participation

Active contribution to HMIS or a comparable database; list of open/similar HHAP projects

### Coordinated Entry

Referrals from the By-Name List; 211 connection for street outreach programs

### Housing First Compliance

Narrative response referencing the USICH Housing First Checklist

### CoC Participation

Level of involvement in CoC committees and initiatives (e.g., Built for Zero)

### Financial & Staffing Structure

Description of financial management capacity

# Areas & Populations Covered

## Areas Served (select all that apply)

- Roseville
- Auburn
- Other Placer County
- North San Juan
- Grass Valley
- Rocklin
- Lincoln
- Tahoe / Truckee
- Nevada City
- Other Nevada County

## Target Population(s) Served

- Unsheltered Homeless
- Sheltered Homeless (ES & TH)
- At-Risk Homeless
- Individuals Fleeing Domestic Violence
- Veterans
- Chronically Homeless
- Unaccompanied Youth (incl. TAY)

# Tips for a Strong Application

### Match your narrative to your activity type

Reviewers score whether your description matches the program type you selected — be specific and consistent throughout.

### Address the CoC's stated priorities

Explicitly reference the community survey priorities for your CoC (Placer or Nevada) in your project narrative.

### Make your budget defend itself

Budget clarity and cost-appropriateness is worth 20 points alone — break out staffing, fringe, supplies, and indirect costs clearly.

### Bring HMIS data, not estimates

Most of Section C (up to 110 pts) is driven by actual HMIS performance — pull your numbers before you write the narrative.

### Don't skip the equity narrative

50 points are tied to lived-experience leadership and equity practices — these are detailed narrative questions, not checkboxes.

### Complete the threshold checklist first

Missing any of the 7 required attachments can disqualify an otherwise strong application before scoring begins.

# Questions & Next Steps

Submit applications to: **coordinator@hrcscoc.org**

Deadline: **5:00 PM, July 6, 2026**

Threshold requirement: **All 7 required attachments, in PDF format**

*Thank you for attending the mandatory bidders conference — attendance is required for any organization planning to apply.*